

As your single point of contact for everything Red Hat, your

1. Gives you one

will help resolve issues, and work closely with Red Hat's engineering teams to advocate for your future product needs.

Technical Account Manager (TAM)



TAMs help you achieve business objectives using Red Hat technology by anticipating issues that can block success.

2. Makes your success

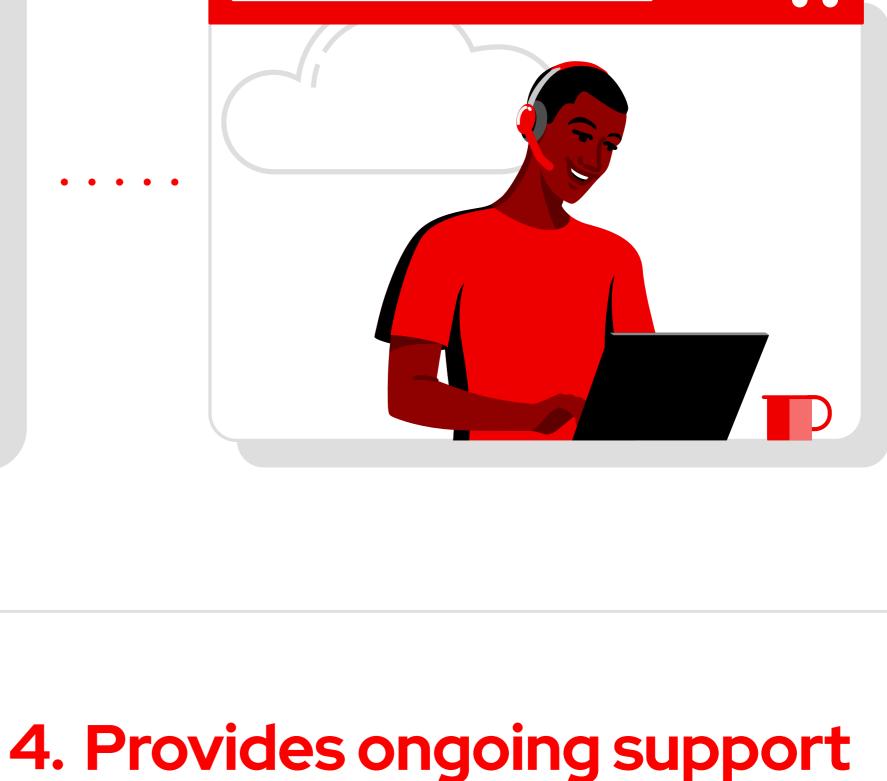
their top priority

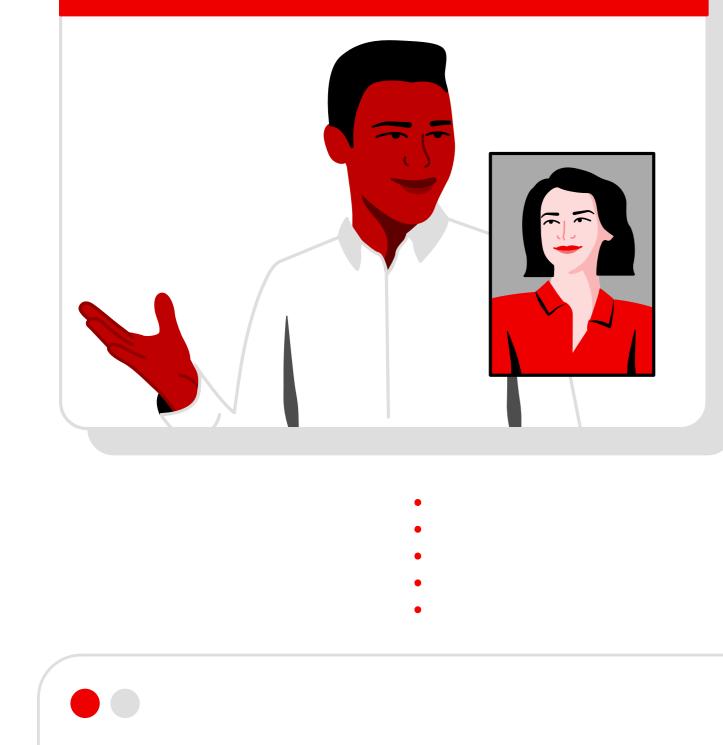
advantage of the latest product enhancements and considers how product updates and migrations will affect your organization.

3. Plans ahead for you

A TAM makes sure you are taking

will affect your organization.





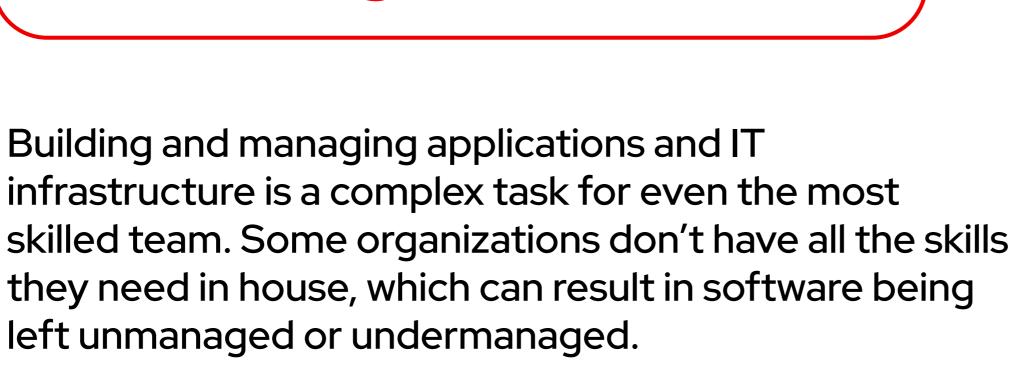
support your organization with enablement workshops.

TAMs learn your business and identify how

on security and regulatory compliance—and

Red Hat can help your operations—with a focus

and improvement



Get expert help to maximize your

technology investment

How TAMs have helped

other organizations

Connect with a TAM

Sparknz

New Zealand digital

service provider Spark





- Nilay Rathod

Case study

Telecommunications

Retail

Domain Chapter Lead, Spark New Zealand



Brazilian department

made it easier to get things done."

"The close relationship between Red Hat and Service IT,

with dedicated staff working exclusively on this project,

store chain Havan

"Working with our TAM gives us confidence in knowing

opening a ticket, he provides a single point of contact

Head Of Helvetia Container Platform, The Helvetia Group

a problem will definitely be solved...Instead of just

between Red Hat and our teams. It's good to have

someone who really pushes to find solutions for

difficult issues and advocates for us."

helvetia 🛕

Swiss insurance

Financial Services

company Helvetia

Case study

- Dr. Nikolas Nehmer

Ministerio de Salud Presidencia de la Nación

Argentine

Argentine Ministry of Health Healthcare "Working with Red Hat means more than just adopting software...They helped our teams develop their skills, as well as learn more about available tools and updates, to make better decisions independently."

- Fernando Núñez

Ministry of Health

Case study

Taiwan's National Center for

National Director of Health Information Systems, Argentine

"When our team encounters an urgent issue, they can directly message Red Hat's technical consultants through the instant messaging ticket system...they always get a quick response. We definitely sense the high level of thoughtfulness in the technical support provided by Red Hat Technical Account Management."

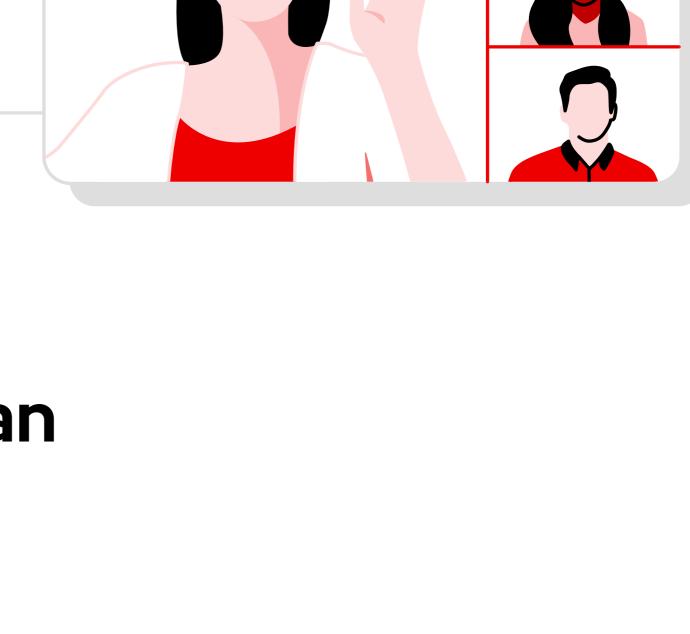
High-Performance Computing

Government

- Serena Pan

Researcher, National Applied Research Laboratories

Case study





Connect with a TAM

Find out how Technical

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